



Computer & Communications
Industry Association

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February 21, 2001

Mr. John Weiler
Chief Executive Officer
The Interoperability Clearinghouse
904 Clifton Drive, Suite 200
Alexandria, VA 22308

Dear John:

On behalf of the Computer & Communications Industry Association, I would like to express our appreciation for the efforts of the Interoperability Clearinghouse in working with CCIA to meet many of the great challenges that our industry faces.

The ICH has been very helpful to our efforts to convey the complexity of the new Internet paradigm to our membership's customer base and to governmental bodies. We believe that the ICH methodology is an effective analytic approach for addressing the accelerating rate of IT innovation and change – particularly with regard to the burgeoning interoperability issues confronting open systems. Your experts have provided critical assistance to our organization as we review the many difficult technical matters that underlie our central policy mission of promoting open markets, open systems, open networks, and full, fair and open competition.

Congratulations on your continued success. We are very pleased with our relationship with the Interoperability Clearinghouse and look forward to continuing to work with you in the future.

Sincerely,

A handwritten signature in black ink, appearing to read 'Ed Black', written in a cursive style.

Ed Black
President and CEO